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PHARMACEUTICAL QUALITY ASSURANCE

UNIT 1

TOPIC :

- **Total Quality Management (TQM) : Definition, elements, philosophies**



Total Quality Management (TQM)

- Total Quality Management (TQM) is a management approach that focuses on continuous improvement of products, services, and processes through the participation of all employees to achieve maximum customer satisfaction.
 - Total = Involvement of the entire organization.
 - Quality = Degree of excellence of a product or service.
 - Management = Planning, organizing, directing, and controlling activities.
- TQM is the art of managing the whole organization to achieve excellence in quality and performance.
- In the pharmaceutical industry, TQM ensures that medicines are produced with consistent quality, safety, efficacy, and reliability while minimizing errors and waste.

Objectives of TQM

1. Achieve maximum customer satisfaction.
2. Ensure continuous improvement in all activities.
3. Involve all employees in quality enhancement.
4. Reduce defects, errors, and wastage.
5. Improve productivity and efficiency.
6. Maintain product quality and consistency.
7. Strengthen organizational performance.
8. Achieve long-term business success and profitability.

Features of TQM

- Customer-oriented approach.
- Continuous quality improvement.
- Employee participation.
- Teamwork and cooperation.
- Data-based decision making.
- Prevention of defects rather than detection.
- Long-term commitment to quality.

Principles of Total Quality Management (TQM)

1. Customer Focus

→ Customer satisfaction is the primary objective of TQM.

Key Points

- Understand customer needs and expectations.
- Deliver products that meet or exceed requirements.
- Obtain regular customer feedback.
- Improve products based on customer suggestions.

Importance

- ▲ Customer satisfaction leads to customer loyalty, increased sales, and business growth.

2. Employee Involvement

→ Every employee contributes to quality improvement.

Key Points

- Encourage teamwork.
- Involve employees in decision-making.
- Provide proper training.
- Empower employees to solve quality problems.

Importance

- ▲ Motivated employees improve productivity and reduce errors.

3. Process-Centered Approach

→ Quality is achieved by controlling and improving processes.

Key Points

- Monitor every production step.
- Standardize procedures.
- Identify causes of defects.
- Prevent mistakes before they occur.

Importance

- ▲ A controlled process produces consistent and reliable products.

4. Integrated System

→ All departments work together toward common quality goals.

Departments Involved

- Production
- Quality Control
- Quality Assurance
- Human Resources
- Marketing
- Purchase Department
- Warehousing

Importance

▲ Improves communication, coordination, and overall efficiency.

5. Strategic and Systematic Approach

→ Quality improvement must be planned and organized.

Key Points

- Establish quality policy.
- Define quality objectives.
- Develop quality plans.
- Regularly review performance.

Importance

▲ Ensures continuous achievement of organizational goals.

6. Fact-Based Decision Making

→ Decisions should be based on data and evidence.

Key Points

- Use quality records.
- Apply statistical techniques.
- Analyze trends and performance indicators.
- Monitor quality parameters.

Importance

▲ Reduces uncertainty and improves reliability of decisions.

7. Effective Communication

→ Open communication supports successful quality management.

Key Points

- Share quality objectives with employees.
- Encourage feedback and suggestions.
- Conduct regular meetings.
- Promote teamwork.

Importance

- ▲ Improves cooperation and problem-solving abilities.

8. Continuous Improvement

→ Continuous improvement is the foundation of TQM.

Key Points

- Improve processes regularly.
- Reduce defects and wastage.
- Increase efficiency.
- Enhance customer satisfaction.

Importance

- ▲ Helps organizations remain competitive and successful.

TQM Cycle (Continuous Improvement Process)

Identify Problem



Analyze Causes



Plan Improvement



Implement Changes



Evaluate Results



Standardize Improvements



Continuous Monitoring



Further Improvement

This cycle continues throughout the organization.

Tools Used in TQM

1. Flow Chart

- Used to understand and improve processes.

2. Check Sheet

- Used for data collection.

3. Histogram

- Used to analyze frequency distribution.

4. Pareto Chart

- Identifies major causes of problems.

5. Cause-and-Effect Diagram

- Also called Fishbone Diagram.

6. Control Chart

- Monitors process performance.

7. Scatter Diagram

- Shows relationship between variables.

Benefits of TQM

Product Benefits

- Improves product quality.
- Enhances reliability and consistency.
- Reduces defects and recalls.

Customer Benefits

- Increases customer satisfaction.
- Improves customer loyalty.
- Builds trust in products.

Employee Benefits

- Increases employee involvement.
- Improves teamwork.
- Enhances job satisfaction.

Organizational Benefits

- Reduces production costs.
- Minimizes wastage.
- Improves productivity.
- Increases profitability.
- Enhances company reputation.
- Strengthens market competitiveness.

Importance of TQM in Pharmaceutical Industry

1. Ensures production of safe and effective medicines.
2. Maintains compliance with GMP and regulatory requirements.
3. Improves product consistency.
4. Reduces manufacturing errors and contamination.
5. Enhances patient safety.
6. Improves operational efficiency.
7. Supports continuous quality improvement.
8. Increases customer confidence in pharmaceutical products.

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